

Commonwealth of Pennsylvania

Small, Small Diverse and Veteran Business Program Results

Who is affected?

**Over 5,000
DGS-Certified
SMALL Businesses.**



5,000
Total DGS-Certified
Small Businesses



1,750
Small Diverse Businesses



74
VBE
Businesses

How much money is involved?

\$856M went into
the pockets of
small businesses
in FY 2020-21.

\$4.2 billion
Commonwealth Spend



\$856 million
SB/SDB/VBE
20.25%



\$344 million	\$495 million	\$17.0 million
SB	SDB	VBE
8%	12%	<1%
Target 15%	Target 26.3%	Target 4.6%

What SMALL business group is impacted the most?

**Of the 1,750
DGS-certified
businesses,
860
women-owned
businesses
received the largest
portion of dollars.**



\$265 million
Woman-Owned

668 Small Business Reserve Designated Contracts = \$43 million

What is the historical impact?

Over the years, BDISBO's efforts to engage small businesses in commonwealth procurements is on an upward trend for increasing the dollars going into the hands of small businesses.

	2015	2016	2017	2018	2019	2020
Total Spend	\$4,660,342,952	\$4,753,794,240	\$4,741,000,408	\$4,405,260,673	\$3,689,203,668	\$4,225,352,805
SB	\$108,679,236	\$162,101,041	\$207,185,975	\$302,090,411	\$292,667,768	\$343,592,302
% SB	2.33%	3.41%	4.37%	6.86%	7.93%	8.13%
SDB	\$229,734,653	\$216,061,746	\$310,102,771	\$460,065,706	\$355,176,871	\$495,236,992
% SDB	4.93%	4.55%	6.54%	10.44%	9.63%	11.72%
VBE	\$15,917,551	\$27,764,806	\$19,424,253	\$24,495,273	\$12,669,750	\$16,908,985
% VBE	0.34%	0.58%	0.41%	0.56%	0.34%	0.40%
Overall SB, SDB & Vet	\$354,331,440	\$405,927,593	\$536,712,999	\$786,651,390	\$660,514,389	\$855,738,279
% Overall SB, SDB & Vet	7.60%	8.54%	11.32%	17.86%	17.90%	20.25%

Source: FY 2020-21 BDISBO Annual Report